

A Complete Construction &amp; Engineering Magazine

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## MIRROR

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“Going by our journey we have been targeting the niche markets and aim to be ranked amongst the top 10 companies in India. The idea behind foraying into the EV market is our strong inclination towards establishing state-of-the-art technological EV charging infrastructure and bolster India’s progression towards the electric revolution”

*Mr. Raman Bhatia, Founder & Managing Director, Servotech Power Systems Ltd.*

#### **Brief us about Servotech Power Systems and what sets Servotech apart?**

Servotech Power Systems offers end-to-end manufacturing, procurement, and distribution of a range of high-end solar products, medical-grade equipment, healthcare devices as well as energy-efficient LEDs. Our extensive product catalog includes offerings such as ServPort, Solar Off-Grid & Hybrid PCU, Grid-Tied Power System, Solar Modules, Solar Street Lights, Solar Home Lighting System, Micro-Inverters, Servo Stabilizers, UPS, Oxygen Concentrators, UV-C Lamps & Devices, smart LEDs, and more. Recently, Servotech initiates the manufacturing of smart tech-driven innovative EV Chargers for installation at various EV charging stations across the country.

Our legacy and expertise of over two decades in establishing solar-powered infrastructure and commissioning projects on a massive scale pan India and developing out-of-the-box solutions by integrating cutting-edge technology and modern-age innovation is part of our core strengths that sets us apart. Best known for our unique product offerings, we aim to develop solutions with a futuristic approach that reflects our excellence and perfection in utilizing the most advanced technologies of the present modern era. With a sharp concentration on quality, efficiency and durability, we bring a highly reliable set of solutions to the Indian market at unbelievable competitive pricing. Most importantly our product range is what makes us the most popular entrusted and credible brand.

#### **Please brief our readers about the glorious journey of Servotech and future plans.**

Servotech witnessed dramatic growth over the subsequent years since its inception in 2004 with the introduction of a series of Sine-Wave inverters for industrial and domestic use. Considering the need for better energy-efficient lighting solutions, Servotech tapped on the lighting market segment by launching smart LEDs for home and commercial facilities followed by the introduction of Solar Street lights and

Solar-Hybrid Inverters. With immense reputé and credibility, the company managed to position itself as a giant and made its debut in the stock market by getting listed on the National Stock Exchange (NSE) in the year 2017. Fueled by the potential and capabilities in bringing unmatched and unparalleled products and solutions, we by the year 2019 introduced ServPort, a first-of-its-kind solar Plug-n-Play compact powerhouse solution. During the outbreak of Coronavirus in 2020, and identifying the need for intelligent and effective sanitization solutions, we launched a smart range of UV-C lamps & devices for enabling and encouraging better disinfection and sterilization practices at homes and facilities of all sorts. Servotech as part of its commitment to bridge the demand-supply gap for concentrated Oxygen generating machines during the second wave of COVID-19 in 2021, launched Rebreathe, a dedicated subsidiary brand offering medical grade Oxygen Concentrators and components. While the demand for Oxygen Concentrators was at its peak in 2021, the company emerged as one of the major providers of these life-saving devices to a large number of clinics, hospitals and households and yet again in view of the ongoing Omicron crisis, is scaling up the production aggressively to ensure timely delivery to our clients. Rising as a disruptor, Servotech continues to progress leaps and bounds by incorporating the ultra-modern techniques and practices to ensure the development of superior-grade products that could bring a change in our society and complements the environment at large. In terms of our future plans, having forayed into the EV market recently this year by launching high-tech EV charging equipment, we intend to focus on establishing a remarkable EV charging tech infrastructure across the country expeditiously and bolster the nation’s progression towards the electric revolution.

#### **Please brief your performance of this financial year.**

We recently announced our quarterly financial results in which Servotech’s registered a growth of 65% in revenue from Q3 FY21. The drastic rise in our revenue and profit highlights the growing demand for our brilliant range of products

and solutions. With a strong inclination and focus on catering to our society, we aim to develop solutions that could bring a positive change and drives our nation towards a sustainable future. From solar and EV charging equipment to energy efficient LEDs, oxygen concentrators to UV-C healthcare devices, we strive to introduce the most advanced and innovative products that help all lead a better, happier and safer lifestyle.

#### **Please share your views on developments in the Solar Industry.**

As per my views, the Indian solar power business, which is the world’s third most appealing market, is currently soaring to new heights. The government has also recognized the genuine potential of this industry and has increased its efforts and support to improve the economics and attract more investors.

The use of the Internet of Things (IoT), Artificial Intelligence (AI) and machine learning in micro grid controllers is a key trend to keep an eye on. These capabilities are being used by solar power companies to determine trends in energy generation and consumption.

#### **What has been the contribution of Servotech during the covid-19 pandemic?**

With the outbreak of coronavirus in 2020, perceiving the challenge as an opportunity of bringing smart disinfection and sterilization devices, we launched UV-C lamps & devices. Having witnessed a high demand for such solutions, we continued to level up the creation and launch of such products in higher volumes. During the outbreak, we went beyond our limits and worked hard to provide solutions that help mitigate the risk of contracting the infection and succumbing to the disease. As the demand for Oxygen con-

centrators during the outbreak in 2020-2021 was gaining momentum for precautionary preparedness, we provided hefty consignments of our medical-grade Oxygen Concentrators to a large number of facilities and homes across the country.

#### **Please tell us briefly about Servotech’s expansion into EV Industry.**

Going by our journey we have been targeting the niche markets and aim to be ranked amongst the top 10 companies in India. The idea behind foraying into the EV market is our strong inclination towards establishing state-of-the-art technological EV charging infrastructure and bolster India’s progression towards the electric revolution. Our objective to play a pivotal role in aiding the creation of EV charging infrastructure is in line with our vision of developing solutions in accordance with the Government’s Make In India initiative. The use of Electric Vehicles has become en-vogue amongst the younger generation and by encouraging and empowering our youth primarily to switch to new solutions, we could turn the dream of a better world into a reality. The EVs being launched by several auto brands nowadays have become much smarter and are being opted especially by the young as it offers an amazing absolute freedom of mobility and is nothing short of a style statement for them. This aspect in itself is a sign of the new generation embracing the change that ultimately prompts us to do our bit with the intent of strengthening and complementing our transition into a clean new era. We at Servotech are certain about our potential and take immense pride in introducing solutions that could benefit our entire society at large. Our new initiative of aiding the establishment of EV charging technological infrastructure across states reflects our serious deliberations for paving a path towards new avenues and possibilities. In

view of the present challenging scenario when fuel prices are hitting new highs, we believe it is highly imperative to come up with a solution that could accelerate our pace in the race to become truly a self-reliant nation by adopting new technologies as India continues to see the sharpest spike in sales of electric vehicles. Servotech aims to provide its cutting-edge equipment to facilitate the creation of EV charging hubs pan India. Holding high levels talks with key officials from several major PSUs and nodal authorities on a regular basis, we’re currently devising new strategies to focus on the crucial aspects and issues that are required to be addressed and execute the plan in a phased manner. To act as an end-to-end solutions provider for the installation of the EV chargers, we are presently gearing up our tech apparatus and initially plan to install approx. 500 units of EV Chargers at different stations nationwide. [www.servotech.in](http://www.servotech.in)

